

CeTerra Accents & Interiors: Please send resumes to [ceterra.interiors@gmail.com](mailto:ceterra.interiors@gmail.com)

CeTerra Accents & Interiors is a small business showcasing high-end home decor in Scottsdale, AZ 85260.

Our work environment includes:

- Lively atmosphere
- Growth opportunities

Showroom Sales Associate (Full Time, Tuesday through Saturday availability required)

If you're a creative professional who has a great eye for luxury brand design, we have an opportunity for you! Our specialty Scottsdale Design Showroom is looking for a Sales Associate to provide creative merchandising and a high-touch personal shopping experience of unique home furnishings in-store.

Duties and Responsibilities

- Welcome and greet customers as they enter the store
- Offer a high level of personal touch to creatively sell one-on-one with customers
- Interact with customers to provide in-depth product knowledge including features, benefits, and overall value
- Cross-sell and encourage beneficial product add-ons
- Efficiently and accurately process purchases, returns, and exchanges
- Handle customer complaints in a calm and professional manner
- Help organize backstock and perform inventory counts
- Process newly received shipments
- Organize and replenish front stock and help merchandise store
- Maintain a clean and tidy work and retail space
- Arrange vignettes in the showroom that are creative, on-trend, and appealing
- Work cooperatively to achieve both team and individual sales goals
- Other duties as assigned

## Qualifications

- Associate degree preferred. Interior design or merchandising background preferred.
- Up to date understanding of design industry trends, best practices, and market trends
- Proficient with all Microsoft products including Excel and PowerPoint (using PC and Mac), email and internet required

## Other Requirements

- Extremely personable, positive, and approachable
- Convey a professional image and demeanor at all times with customers and clients
- Proactive and outgoing to enhance a positive customer experience
- Must be timely and punctual, as well as flexible with scheduling to include work on weekends as needed
- Self-directed and able to work without supervision
- Strict adherence to company philosophy and mission statement
- Energetic and eager to tackle new projects and ideas
- Strong listening skills; confident presentation and decision-making skills
- Comfortable in both a leadership and team-player role
- Excellent written and verbal communication skills
- Pays attention to detail
- Comfortable in a fast-paced environment with multiple tasks and projects at hand
- Creative problem solver who thrives when presented with a challenge
- Ability to physically stand, bend, squat, and move about throughout the day
- Ability to lift up to 45 pounds unassisted'
- Starting at \$19.00 per hour plus commission, based on experience.