

Join Our Team!

C.A.I. Designs is Hiring

Showroom Sales Associate & Assistant Manager Scottsdale Design District

CAI Designs, Inc. is seeking a high energy, industry experienced sales/assistant manager to promote our luxury home furnishings at our location in the Scottsdale Design District to the trade. The ideal candidate will be energetic, assertive and polished with a proven track record of building customer relationships and cultivating sales.

Primary Responsibilities

- Develop sale channels through a high level of commitment, energy, initiative and imagination
- Cultivate new clients and business by staying abreast with industry news, trends and projects, attending events and being alert to new market opportunities
- Promote new collections utilizing a full range of marketing materials and targeted efforts
- Guide clients through the entire project cycle; shopping, scheming, order placement and follow-up
- Extensive product and brand knowledge inclusive of new collections and discontinued products
- Work effectively in both a team environment as well as independently
- Adhere to professional standards, company policies and procedures
- Assertive, proactive, innovative and willing to go remarkable lengths to deliver quality to customers

Qualifications

- Min. of 1 year sales experience in a showroom
- 2 year college degree and/or equivalent career training in Sales, Marketing, Interior Design
- Active interest in, or exposure to, the interior design field
- Excellent computer, verbal and written communication skills
- Commitment to excellence
- Responsive, flexible, co-operative and high energy

Apply

C.A.I. Designs offers a competitive salary plus commission, health insurance and 401K. EOE.

Employment Type: Full Time

No Phone Calls Please.