

CAI Designs, Inc. is seeking a high energy, industry experienced salesperson to promote our luxury home furnishings at our location in the Scottsdale Design District. The ideal candidate will be energetic, assertive, and polished with a proven track record of building customer relationships and cultivating sales.

Primary Responsibilities:

- Develop sale channels through a high level of commitment, energy, initiative, and imagination.
- Cultivate new clients and business by staying abreast with industry news, trends, and projects, attending events and being alert to new market opportunities.
- Promote new collections utilizing a full range of marketing materials and targeted efforts.
- Guide clients through the entire project cycle including shopping, scheming, order placement and follow-up.
- Extensive product and brand knowledge inclusive of new collections and discontinued products.
- Work effectively in both a team environment as well as independently.
- Adhere to professional standards, company policies and procedures.
- Assertive, proactive, innovative, and willing to go remarkable lengths to deliver quality to our customers.

Qualifications:

- Minimum of 1 year sales experience in a Showroom
- 2-year college degree and/or equivalent career training in Sales, Marketing, Interior Design
- Active interest in, or exposure to the interior design field
- Excellent computer, verbal, and written communication skills
- Commitment to excellence
- Responsive, flexible, co-operative, and high energy

We offer a competitive salary plus commission, health insurance and 401K. No phone calls please. EOE

To apply send their email and resume to beths@caminiti.com