

We are looking for the next passenger to join our FUN Bus! How many sales jobs do you know of that operate **during BUSINESS HOURS**? That's right, the ProSource Wholesale model has our showrooms operating under business hours. So take off at 5:00 and go home to your family, and don't even think about coming in on Sunday! We ARE open from 9 AM - 12 PM on Saturday.

ProSource of Tempe is searching for self-motivated, ambitious inside sales professional to join our team as an Account Manager. This is your opportunity to make a huge impact on the company and be part of our exponential growth!

To learn more about working for ProSource, visit <https://prosourcewholesale.jobs.net/>.

The Account Manager is a vital part of the showroom's success. We are looking for a hard-working Sales Account Manager who combines ambition and drive with a commitment to **world-class customer service**. Our most successful Account Managers have come from a wide variety of backgrounds, but all have approached this position aggressively and have been willing to put in hard work to **build their member base**. We look for Account Managers with strong verbal, telephone, and written communication skills, an **upbeat attitude**, and the ability to multi-task and prioritize proficiently. It is also important that you display excellent interpersonal, and **presentation skills**.

As an Account Manager, you will be responsible for servicing member accounts and assuring the profitability of each assigned account. You will provide **flooring, cabinet, and window blinds** support to Trade Professional Members and their Clients. You will be expected to generate new members from your assigned **prospect** territory primarily via telephone, to meet with members who visit the showroom and to **maintain relationships** with current and previous members. As a part of a cohesive team, **your efforts will directly contribute to the success** of this growing business, as well as, the businesses of your Members.

**\*\*Our ideal candidate will have a background in design sales or flooring sales, but this is not a requirement; we have the tools to train you!**

**To perform well in this role, you must have excellent customer service and communication skills in order to present product options that meet the customer's needs.**

If you are the right fit for our team, you can look forward to building a strong, supportive relationship with an energetic group of team players who have **a LOT of fun at work**. If you are up for a challenge and can contribute quickly, please submit your resume today. We are a growing business and we have an open seat on our FUN Bus for you to help take us to the next level!

### **Benefits**

This position is paid a base wage plus commissions with a first-year guarantee. No evening hours, which contributes to a **great work-life balance**! We also offer paid time off, 401K, and have health, vision, and dental available.