



CeTerra Accents & Interiors is hiring.

Interior Design Showroom Sales Associate:

Serve customers by assisting them in the selection of home furnishings, and assist designers in design studio.

Key competencies necessary to fill this position include:

- Previous sales experience
- Goal oriented
- Takes initiative
- Organized
- Prompt
- Good communication skills, well-spoken and written
- High standards for customer service

Sales Associate Responsibilities:

- Welcomes customers by greeting and offering assistance.
- Asks open ended questions to determine customer's needs
- Directs sales by suggesting proper merchandise to customers
- Advises customers by describing products features and benefits
- Answers customer's queries concerning showroom merchandise and studio services
- Builds customer confidence and rapport
- Collects customer contact information
- Contributes to team effort by accomplishing related tasks as needed
- Receive and price new merchandise
- Place special orders
- Contribute to regular postings on social media
- Ability to utilize QuickBooks, Word, and Excel
- Arrange and display merchandise in showroom.
- Maintain resource library.

Recommended Skills:

- Assist with creative design interpretation; CAD, Sketch-UP, Digital and Hand Rendering

Please submit resume, references, and digital portfolio (if available) to Katherine Mueller at

CeTerra.Interiors@gmail.com