

## **Full Time/Part Time Sales Associate**

**Jonathan Adler** is a home furnishings and design company dedicated to bringing Modern American Glamour to our Clients' lives.

Our store culture is built upon excellence on all levels: excellence in selling, excellence in Client Service, excellence in store presentation- these are just a few of the characteristics of a successful store. We foster an energetic, creative and fun working environment, as these descriptors reflect the product we sell and the personality of Jonathan himself. We are passionate about the craft behind our products and the story behind each item and are committed to sharing the story with our clients.

### **Job Purpose:**

A Sales Associate is responsible for driving business through excellence in selling, customer service, clientele and general store functioning.

### **Essential Functions:**

- Welcome every Client that enters the store.
- Master product knowledge and brand design inspiration — tell our story.
- Uphold best in class service and selling standards.
- Establish lasting Client relationships through thorough outreach and follow up; including in home design consultations.
- Grow client and designer base.
- Perform store opening and closing duties.
- Write daily business recaps.
- Partner with the store team to execute, achieve and exceed the goals of the store.
- Accurately execute operational tasks such as ringing sales, receiving stock, shipping merchandise and maintaining the look of the showroom.
- Participate in special store functions as directed by the store leader; such as floor sets, client events, store meetings and physical inventory.
- Any other responsibilities as assigned by management.
- Work on special projects as needed.

### **Qualifications**

- 1+ years of retail client service and sales experience, preferably in interiors/home furnishings
- Contemporary sense of style and culture
- Microsoft Windows proficiency, especially Word and Excel
- Strong contacts in and knowledge of the local interior design community is preferred

**We are an Equal Opportunity Employer M/D/F/V**

### **To Apply**

- Submit your resume & salary requirement to: [tfisher@jonathanadler.com](mailto:tfisher@jonathanadler.com)
- Reference the position title in the subject line of your email message.